

**Truth IS...if your School Superintendent managed a chicken farm 30% to 50% of the eggs would be cracked.**

**The dropout rate at your Son's High School...is scandalous.**

**Don't worry. There's NO limit to your Son's imagination intelligence and wonder.**

**Success in school depends on how he feels...He must be proud of his school...**

**Teachers too, must love what they do.**

**So the mood, the atmosphere in the last two years of High School must be: "This is something I can use when I get old...maybe twenty-one.**

**Teenagers want to know, "How is what happened in 1492 going to put money in my wallet?"**

**Dr Frank Luntz in his research "Words That Work. " makes it clear...**

**"We know too much about things that really don't matter."**

**Your Son wants to know what matters; and he also is at a very emotional age...So, you better make it clear.**

2.

**Since the beginning of time...90% of all success has been driven by emotion and feelings. Only 10% depends on real cold facts...**

## **Intuition and gut feelings are words that put Bill Gates on top of the world...Why not your Son?**

**As a youth counselor I discovered a Hassle-free way to kick your Son's many passions...into high gear.**

**I have helped so many Parents...They have been janitors, millionaires, police chiefs, sheriffs, ministers, high-ranking officers in the Service. Even a General in disguise...**

They arrive in both limousines and dirty old taxis...**all with love and pain-in their hearts...**

I'll never forget, the son of a millionaire-robbed a bank. I insisted he solve his own problem. He did.

All I did was listen and let him know I cared. I asked simple questions and give him...what he called **"The sound of music to my ears."**

Familiar quotations that helped him think about himself and his problems...

A reporter asked him: "What would you do with your life if you had not come to jail?"

With tears in his eyes, he said, "I would not be as dumb...as most adults I have known."

Sadly, he did not know there is no such thing as a perfect parent...We are all learning as we go along...

Hundreds of hours...just listening have taught me, teenage boys are a piece of cake...

3.

## **I Have Never Known a Teenager Who Did Not Want To Solve His Own Problem...Never, Never, Never!!!**

**All he wants IS love and self-expression...Why do I write? I want you to let me help you--help your Son.**

*He knows what he wants to learn – but he has a problem...When MOM is out of sight...you here what he thinks is true... "Adults just don't listen."*

**Get ready for proof that will help you and your Son find more success...more than you ever dreamed possible...**

**Dear MOM,**

**Let's not be timid, your Son's lifestyle is at stake here...**

**97% of all students lose interest in the last two years of High School.**

**Building your Son's understanding of the world is like building anything...you need a blueprint first.**

In his last years of High School your Son wants practical information. Classes that will fill his wallet...give him a Goal (His goal—NOT your goal.) His search is on...and I can show you how to help him focus...

**HE deserves the discovery of FREEDOM.**

- To work where he wants.
- To live where he wants.
- To work with whom he wants.

A slight problem: Profit and loss – Success in Business...is NOT a High School Passion.

4.

Quotations in my book, "Bringing Forth the Man," prove our school system--the last two years...has not changed -- not matured.

In fact it's as immature as my friend Michael...who managed to become a senior in High School without learning to read...

Our school system administrators have not learned to listen...to History and all of the great thinkers...

Growing, changing, getting better, has been their passion...Goethe said, "All I want to do is discover all of the talent I have been given."

Thomas Edison's passion was...to grow a little-bit-each-day...  
10,000 so called mistakes created today's light-bulb...

It makes no difference if it is Columbus sailing the ocean blue...or Henry Ford with black or blue model T Fords...

The adventure and results are all that matter.

Management Is Management.

Don't believe me? Google the words Management and Leadership...

You can spend a lifetime studying these pages. That's me in spades.

There is no reason for us...Not to have the best schools in the world...

I can prove my education theories...I left home at the age of 14 -- dumb as a sack of hammers...but, this old boy knows how to listen...

## **YOUR SON SHOULD STAY IN SCHOOL BECAUSE HE WANTS TOO.**

He wants the top-spot...PLEASE; Let me show you how to take your Son to a level and a FOCUS...he never dreamed possible.

5.

**MOM...If your son is not GIDDY...with excitement the last two years of High School...Your Superintendent has lost his passion for winning every game he plays...**

No longer keeping score...He has no strategy. No game plan. What's the old quotation: "If you have no plan for tomorrow...you plan to fail..."

***Why in the world...would you buy a product...expecting you may use it someday? It makes as much sense as a closet filled with a thousand pairs of shoes.***

**Let me help your Son see the Sunny Side of Life...I can't think of a reason to be anything but – "So glad to be here."**

**Effective teaching...at your Son's age...is answering questions...not preaching. Not studying what they call "Dumb Stuff."**

He wants answers to adult problems. He thinks he deserves all that **"mature talk."**

Like it or not teenagers are...or will be in control...If adults give respect -- they will get respect...plus practical, useable, good manners in return...

TODAY -- THE JUNIOR AND SENIOR YEARS OF HIGH SCHOOLS ..."BORDER ON SILLY."

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***Your Son can learn more about moneymaking in one hour...because he wants too-- than he will all day in regular classes.***

I studied algebra and sciences fifty years ago...haven't made a dime on it yet.

**Imagine this...or make a guess...**"How many students waste their time with mandatory classes designed by dingy politicians and PhD's?"

6.

Read Lin Yutang... ***"The wrong reason for education!"*** This explains the real value of education...It's on Page 141 in "Bringing Forth the Man."

NOT one word...at the ripe old age of sixteen is focused -- on putting money in your son's pocket!

Hundreds of young men I have had the pleasure of "kicking-it-with," think adults are some kind of nuts. But let's not waste your time and mine.

**Your teenage son's self-interest IS a huge driving energy...totally ignored by your Education System.**

**Please this is so important...**Remember; he can't stand being a Momma's boy.

**Your Son Wants To Be His Own Man!**

Not a political *slave or puppet*...to a paper shuffling Administrator...I know that's not nice...But somebody has to speak up against waste...

**Natural energy...intense interest...is a force that has motivated many famous people...**

**Why in the hell...not your SON?**

**He seriously...wants to educate himself, but he doesn't know where to begin...Remember, as a little guy..."Let me do it MOM."**

**This is as natural as natural can be...You and I are all-curious, and we need a plan...**

**I focus on words because they are like FIRE...they can light the way or burn the house down...**

**With his...can-do...thinking he knows he has to pack his own bag with tools that work.**

7.

- **How to live Life.**
- **Discover...what real Love is?**
- **How to get over the Money...hump...**

The Junior and Senior years are boring...a killer...and in teenage words..."A waste of time, without a dime."

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When your son is fourteen to eighteen he thinks-he is ready to roll... "Enthusiasm" IS intense if he can focus on one word at a time...

He wants to get in the saddle...What is real life? So many questions: "Give me responsibility and truth!"

**Believe it or not...your Superintendent has the Power to design a class that will make your Son...*Shine in the darkest*...home or classroom...**

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**I think it's obvious...**

**"SCHOOLS ARE LEAVING BIG-BUCKS ON THE TABLE."**

My twenty years counseling teenagers taught me...deep study of one-word-at-a time creates excitement...A whole new world.

**For years I focused on the serious side of...life, love and liberty...Think about...It's all your SON really wants!**

**My claim to fame has been...(with tongue in cheek.) “I’m the worlds best listener.” Loved every minute of it. Yep, I do have his wish list...and enough questions to choke a horse**

**Hundreds of young men I have worked with think High School “sucks.” Nothing shakes him up like a *mandatory class*.**

**“People who think they know what you need--don’t have a clue...Ask Bill Gates.**

8.

**“YOU WON’T AMOUNT TO A HILL OF BEANS.”**  
**So many students have heard this hundreds of times. He doesn’t believe it for a minute...so; he knows...he has to call his own shots.**

**Teenagers teach us all if we listen...**

**Secret #1 Even if it’s wrong...he will think and act on what he wants...and nothing on this earth is going to Stop him... My book will give him a clue—“this is what I need to do” and he will...Because he is doing it himself...**

**Secret # 2 He is tired of being treated like a puppy-dog that needs to be house broken. I often suggest...tell me your new passion. I’ll help you hit the target. There is a way. Guaranteed. Read Page 128. in my book. “Bringing Forth the Man.”**

**Secret #3 Your Son is bored with Elementary Style Classrooms. Today he is looking for the money...Tomorrow, even more**

**important...what really counts...**

- 1.) His feelings
- 2.) His goals
- 3.) When will you listen to me?
- 4.) When will I find love?
- 5.) How can I stop making mistakes?
- 6.) Will I be a good parent?
- 7.) Can I be a Better teacher?

8.) Can I astonish friends and family with success?

**Remember all the questions he ask when he was a baby. Get ready -- he has now graduated to a higher level.**

**Your Son is a busy guy...focused on the future--always loaded he thinks with more problems than MOM...**

**His words dramatically make it clear...the last two years of High School are a...rip-off -- unless he has a Football and a Girlfriend!**

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9.

**Problem! Your School Superintendent does not see the big picture. His training is too academic, not focused on your Son's wants and needs.**

**Who am I to suggest your Head Honcho is not doing his job?**

**My years of research and twenty years of listening to parents, teachers, and teenagers!**

**I believe we can have the best schools in the world if we train our boss...Yes. Your School Superintendent.”**

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**MOM, If You Are Not...Fed-Up...You Should Be.**

**Your School Superintendent is out of touch with teenagers! It's amazing how old-age forgets..."teen pain." Your son has real life questions...but NO answers from the "Teacher."**

**Why?**

**There are no classes on how to use the power of:**

·□□□□□□□ Focus on personal Interest.

·□□□□□□□ Words to make money.

- How to manage time.
- How to discover successful work habits.
- Wisdom he can use.
- The “Nature of man.”

Your School Superintendents brain is Not wired...with--how to put cash in your Sons pocket...

What happened?

10.

Too many years of philosophy: Emerson, Thoreau and some Chinese fella. Philosophers have softened his competitive urge to kick ass...take names.

His wimpy academic words...don't put money -- on your kitchen table.

**“Common sense...and my dictionary will curl your hair...”**

Random House Dictionary 1966 explains what you get with Academic thinking. Thinking with no value at Bank of America.

- \* You GET... Theoretical academic folks who are NOT practical, realistic, or directly useful...
- \* You GET...Learned or scholarly...but lacking in worldliness, common sense, and practicality.
- \* You GET...Conforming to set rules, standards, traditions...

Our whole world IS creative and changing, but not your School Superintendent.

He has this fear, “Someone may not like my crazy ideas...or they may sue our school district.

New ideas can be tested as easy as--falling off a rock...Come on Boss.

Thank God for courageous leaders like Columbus in 1492. He was probably nervous as a cat on a tin roof...but he tested the waters...

A strong leader is constantly testing his ideas...testing, and retesting.

**Wanting to be the worlds best teacher - will never get you sued...Passion for being the best -- wins – every time!**

**POLITICAL CORRECTNESS DESTROYS “PRIDE” on “Main Street.”**

11.

Here’s the problem, your Superintendent has been promoted from teacher to a management position. Bad news for your Son...

This is Not a good place to learn how to manage...Your Son needs a cream-of-the-crop manager...Not a man who is learning how...

And, to get this moneymaking piece of paper -- a PhD committee has to approve Poetic Gibberish to get...approval for a degree.

**Committees, who kiss-up to each other, are bamboozled by weak – do nothing words.**

And, each committee - in each Teacher College – has, strangely...a useless untested -- academic theory. A good question IS...Schools are failing! What happened?

*An old friend helps prove my point...Yep, I do have a point:*

Napoleon Bonaparte, (A productive man of action if there ever was one.)

Said...

**“I do not trust a man – of – letters...they manufacture phrases.”**

School Superintendents want to look good...around your -- campfire.

**I suggest they read: President Abraham Lincoln. He would NOT have tolerated work, without results.**

## So what is our problem?

It's so obvious—Your School Superintendent IS a want-to-be-intellectual! **That's it!** He IS...analyzing the analysis of the analysis...

It's called: "Fake it till you make it." If he can make his work appear more complicated than it is...he foolishly thinks -- "I now – Are - Professional."

Horsepucky!

Your infant son proved learning is not complicated.

12.

Guess what? Simplicity has been the MAGIC PRODUCTIVE word since the beginning of time...

Remember the old design principle: KISS...“Keep it simple stupid.”

### **I wish I had a big hammer –**

I'd like to drive a 6–inch nail through the Superintendents office doors...Why? So he...cannot waste his time behind-the-big-walnut-desk...

An effective manager knows...he must lend support, give encouragement, and make decisions, **on the street**...where the problems are.

Your School Superintendent has been reading...too many **highfalutin** theories. I'm not trying to be mean...but come on...Chief...

### **Reading is like steroids to the brain...**

Let's read about successful leadership: Lincoln, General Patton, Jack Welch, coach John Wooden, Vince Lombardi and 100 more.

You are...You become -- what you read!

### **Supervisors think \$10.00 words create Your-Peace-of-Mind.**

I don't think so: Read and wonder Why...Hypothesis, postulatam, theorem, thesis, postulate, conjecturable, premise, syllogism, and many more worth less than a thin dime...Hell, I can't pronounce some of them...

These create a wild and foolish assumption: **“Learning is extremely complicated.”** Wrong again. Do you really think your Son wants to continue studying...algebra; dissect frogs, and study birds and bees?

These words have no practical use in our “Give me money now” society...

**You and I must never forget:  
Capitalism Created our Great Country...  
Not Intellectualism...Not ten-dollar words.**

The last two years of High School - totally ignore...Best Selling Books of all-time. One has been the # 2 Bible for successful businessmen...happy functional families...for 50 years...

13.

There are a half-dozen other great books. My first suggestion IS:  
**“How To Win Friends and Influence People.” By Dale Carnegie...**

I read this book when I was sixteen. I remember when working in Wilson Hardware in Live Oak, Calif...a cranky rich old lady who hated every living creature...suddenly learned how to smile.

This incident changed her attitude, and mine. It proved...my newfound Dale Carnegie-social skills do work...Suddenly, **“I’m no longer a “punk kid.” “Hey MOM, it feels good to be a real person.”**

A wish for you...If you and I ever come face-to-face to help your Son...I suggest you at least skim -- Dale Carnegies book first...Our conversation will be short and sweet because we are on the same page. “

**If your Son never reads another book...This should be the book.** Every High School Student should know the Human Relations Principles in this book...They will positively change your *world*...Yep.

**Would you Believe?**

- 1.) **Less drugs.**
- 2.) **Less crime.**
- 3.) **Less pain on Main Street.**

Practical education works. Social skills *absolutely*...will calm your family and stabilize your community.

**Dale Carnegie will make...more money for your Son...**

More than all textbooks used in four years of High School...Unless his passion IS... “I want to be a professional doctor, lawyer, engineer, etc.”

Your SON deserves the best coach possible everyday of his life. Let’s face it -- common sense has taken the back seat in our High Schools...

**Get down dirty nail-biting results are not in the picture...**

The reality is, teenagers think they can improve the art of being -- Great Lovers and Parents...

## **Few parents, almost none -- have had this experience**

14.

Intense small group discussions that continue for hours with a focus on two words...”LOVE and PARENTING.”

BELIEVE ME—ONE CLASS A DAY...WITH THIS TOPIC WILL STOP HIGH SCHOOL DROPOUTS -- INSTANTLY...

**I’ve been there...done that...its intense education...Education that will motivate...satisfy your son’s needs and his curiosity.**

“ATTENTION TEACHERS” YOU WANT SUCCESSFUL STUDENTS Let them control your classroom...just one hour today!

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And then, try it again next week.

***Your son will eventually discover there is no such thing as a perfect parent; it’s a lesson he has to learn on his own...without help....***

**Before I forget another favorite word young men want to study is courage.** Who doesn’t want to be a hero? Counselors can discuss the word courage for hours...

Great writers and inventors -- Thomas Edison for instance -- created more than Academic fantasies.

It’s a foolish fantasy for your School Superintendent to say, “I want scientists and engineers.” It’s like YOU saying, “I want money.” It’s never going to happen...Unless he discovers:

A practical skill...making his individual personality valuable to his community, “Giving a service.” Read: Schopenhauer. Page 154.

Luck-be-with-you...my education quotations have...

**The Best of Dr. Carl R. Rogers...**

**It’s a shame our politicians foolishly think they have all of the answers...**

15.

**None have read...one of the great teachers of teachers. Look at the beginning of education wisdom...beginning on page 130.**

**United States of America can be a role model for the world with schools that work...Do you want more respect**

**worldwide? I sure do...It's a piece of cake if we do the right thing!**

Incidentally – the policy...“No child left behind,” is NOT a goal, it's a Public Relations Nightmare...

A higher goal IS...NO TEENAGE DROPOUTS ...NONE.

Surely everyone knows learning is fun.

Your Big School Boss...has a PhD degree. So his training has taught him how to design pages -- in a teacher's manual. He is by nature an *Academic*.

**Ask him, “Have you helped my son learn how to make a buck today?”**

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**Instead he has written a system he thinks will permanently solve his problems...**

**“How Foolish.”**

**Systems without hourly proof of results...do not work.** (I explain the need for the balance in my book.)

**Passionate teachers make ideas work...Not systems in a manual.**

Every management expert I know of (Dr Peter Drucker, Dr W.E. Deming. and approximately...ten more.) Believe decisions must be made...at a common-sense...gut-level.

Simple-Tough-Result-Making decisions are not being made!

SADLY...SCHOOL MANAGERS DON'T KNOW – WHAT THEY DON'T KNOW.

16.

Here is an example...

Your Superintendents favorite word is: **Excellence**. A dictionary defines excellence...capable of producing “Good qualities.” WOW.

**Imagine this:** The L.A. Lakers trying to be excellent? To be excellent would be like trying to put a marsh mellow in a keyhole.

No Challenge! Lakers, very much -- like every teenager I have known want to blow the doors off the game. A big GOAL can build the **“Fire of enthusiasm.”**

## **WHERE IS YOUR SONS GUTSY COACH...AUDACIOUS LEADER?**

Parenting/Management/Leadership? It makes no difference if your SON IS...at HOME or WORK...

How you raise your Son...The method? The system? The procedure?  
IT’S all the same.

1. Set the highest...biggest goal...ever dreamed possible..
2. Make adjustments as you manage – time, space, and material...
3. Test results...every hour of every day. Know where you are!

**For example:**

**Imagine flying to the moon...testing results every ten-seconds.**

**Imagine navigation from L.A. to Hong Kong...testing results every hour.**

Your School Superintendent does not know how **to test the value of his own work.**

So how does he know: ”Am I kicking butt or mumbling mediocrity?”

Testing--is the Magic Word...for all managers who want to make a difference...

**Give this man respect...**Mr. J.C. Penny—A master of testing for results. His life got better at **home**...and at **work** because he understood:

- Human nature.
- How this world works.
- How to increase his value to others.

All introduced in my list of practical words you use everyday....

17.

When **“so-called”** professionals have a **PhD** degree...they have a philosophy with no final results. NO goal.

A philosophical debate can continue forever without putting...gut feelings -- heart and soul on the table!

**Truth is this word “Professionalism” is a creative LIE invented to increase the size of your superintendent’s paycheck.**

This is NOT your superintendent's own-personal plan...but it's a reality that has been going on for years.

Management is both a skill and an art...This word, "professionalism," does not improve the bottom line.

**Bottom-line...results kick-in with training, experience, passion and commitment.**

YOUR SUPERINTENDENT HAS

- LOST HIS GET-UP-AND-GO.
- HE HAS FORGOTTEN THE VALUE OF HIS WORK.
- HE HAS ALLOWED THE MINOR DETAILS TO BEAT-HIM-DOWN
- HE HAS LOST THE BIG GOAL...TO BE # 1 IN EVERY POSSIBLE WAY.

I have personally seen this happen to usually good managers. It's easy to get overwhelmed with details...But there are no excuses...the Big Goal is all that matters.

Training comes FIRST...even if you work at McDonalds! It's surprising to me. Our colleges have not trained your School Superintendent. It's so obvious; he does not know how most of his students make a living.

TEACHERS LEARN NEW TRICKS EVERYDAY

**But not your Superintendent...**

What's that quotation..."Power corrupts-laziness creeps in." Managers think they have us Fooled...NO. He only fools himself...

This world has no use for theories on profound questions IN...ethics, metaphysics and academic fields. MOST OF US HAVE TO WORK FOR A LIVING....

18.

Your School Superintendent is teaching your SON to be a doctor, lawyer, or a professional of some kind.

He's BETRAYING your trust...let-you-down clearly lost sight of what your SON needs.

I have nothing against doctors, lawyers or engineers, but I do know **only 1% to 3%** of your SONS High School buddies will become professionals.

**We** don't want to dissect frogs and argue about the price of tea in china? Young men I hang out with -- want to know -- how is knowing what happened in the year 1492...going to put money in "my" wallet?

**Winston Churchill believed-Educated men discover wisdom with the daily habit of reading Quotations.**

CLASSIFIED HELP WANTED ADS want your SON to bring something to the *Table*. He can use...energy, enthusiasm, integrity -- respect and self-respect.

Your Sons future BOSS wants to know? Are you somebody? Do you stand for something?

His GUT FEELINGS ARE ...”If you don’t have a personality...GET ONE!”

Will you...

**Be** courteous to customers?

**Listen** to customers?

**Act** on what customers want?

It’s true...your School Superintendent wants to spoon-feed as many professional students as possible...it’s a *feather* in his or her cap.

But, teenagers also need a *feather*...they are ready to go to work now. But, big companies complain:

The Wheels...Big Guys who hire your SON -- have to teach simple social skills. How to think, listen...walk and talk like you really mean it!

19.

“Bringing Forth The Man.” Is a book that fits nicely in any room in the house. It’s a working-bible filled with wisdom that fits...home or work...

>>>Frankly **your School Superintendent should be ashamed.** He/she is not listening to YOU or your SON...Good management is not possible without feedback.

No wonder the last two years of High School are nothing but **Hell...For** thinking teenagers...

>>>**Your Politically Correct School Board Members are not managers**

Few understand management skills create GREATNESS. I think their greatest role is to give teachers the Freedom to become the best they can be...

Their role is to pass-along feedback for discussion...Part of each school board meeting should spend time brain-storming, listening to feedback so new ideas...

Too often members think...systems, rules and petty stuff -- make for success. They forget there is only one Goal..."To be the biggest, best, and the winner of all trophies."

Many members don't like my comments.  
I SUGGEST IF THE SHOE DOESN'T FIT DON'T WEAR IT.

Stand firm strong and tall...But prove – “We are better because of New information we discover everyday.

We either grow or die...there is no in between... Give feedback--listen to somebody – a teenager, a parent, and a teacher!

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School Board members “if they act” and if they constantly look for a new and better ways:

- **Have more Power Than The Local Sheriff.**  
**You don't stop crime...You prevent it...**

- What do you think? New title for my book!

20.

**“CRIME PREVENTION MAGAZINE.”**  
The Power of Education.

**Mismanagement of our schools is truly a critical problem in America.**

**Listen to your optimistic Son...**

“Hey MOM, LOOK IN THE MIRROR  
I can't believe it! I GET BETTER LOOKING EVERDAY.”

“WHAT DO YOU KNOW...I THINK I CAN DANCE...  
YEP, I CAN DANCE...I CAN DANCE.”

Tell you what...have your Son write me. Send a self-addressed envelope. We'll “rap” a while, and learn from each other.

Every teenager wants and needs to compare their thinking with a mentor...somebody, anyone who is not his Mom and Dad.

And it has to be Adult conversation...

Talk to me MOM...I have a pocket full of tricks...Self EducationLAB P.O.Box 3704 Covina, Calif. 91722 Email: [rich@richeastman.com](mailto:rich@richeastman.com).

But first use my book as a discussion manual. **“Bringing Forth The Man.”** will turn your son into a...*crackerjack* student of **“Life.”**

***A son to be proud of...a confidant husband...a father to die for!***

ORDER NOW SO YOU WON'T BE SORRY LATER.

Visit any bookstore or order on line...

[www.Singlemomswithteenboys.com](http://www.Singlemomswithteenboys.com)

[www.SelfeducationLAB.com](http://www.SelfeducationLAB.com)

**Use of my system will send your son into his future: “With that Winning Feeling.”**

Sincerely,

Richard V. Eastman

21.

P.S. Let's be honest, this book IS real...from the gut feelings and tears of so many teenage boys.

P.P.S. You should know -- I don't want you to have this book...if it doesn't change your Son's life! My guarantee is...you can return my book, before I get old or your hair turns gray. Anytime for any reason...

P.P.P.S. I expect: whining, moaning, and groaning...I'm praying for

***Face--to--face*** discussion and debate...Who is going to say: “It can't be done?

“WE ABSOLUTELY...CAN HAVE SCHOOLS THAT ARE A MODEL FOR OUR WORLD--IF WE **TRAIN THE BOSS.**”

**RAISING A SON IS NOT A SCIENCE...IT'S A CONSTANTLY CHANGING PICTURE OF WHO YOUR BEST FRIEND WILL BE...YOUR SON.**

**So how about the 97% of us...**

**My N.Y friend would say, “What am I Chopped liver?”**